



ARBONNE IN 15 MINUTES

What if you could:

- improve your overall wellbeing?
- share our mission for healthy living to improve mind, body + skin?
- own your own global, mobile, online business with a low start-up cost?
- work this alongside your current career, school schedule, or busy lifestyle?
- set your own schedule, be your own boss + empower others to flourish?

If you keep doing what you're currently doing, where will you be in 5 years?

THE BRAND

a health + wellness company since 1980
 authorized to conduct business in the US, Canada, UK, Poland, Australia, New Zealand
 embraces the connection between a healthier mind, stronger body + more beautiful skin
 committed to sustainability measures by decreasing waste + increasing recycling
 balancing profit with people + the planet —B Corp Certified



THE INGREDIENTS

holistic approach to beauty, health + wellbeing
 plant-based ingredients, clean standards + strict ingredient policy



THE PRODUCTS

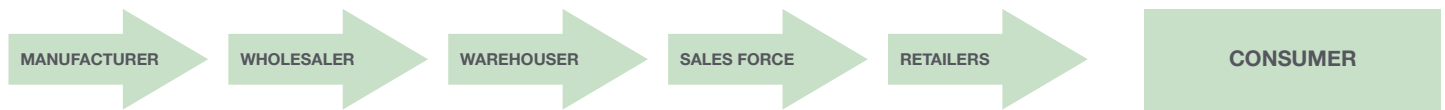
- nutrition
- self care
- baby care
- hair + body
- healthy aging
- makeup
- men's line
- deodorant
- acne
- sensitive skin



Arbonne has a 90-day, money-back guarantee!

WHAT IS SOCIAL MARKETING?

traditional retail



social marketing



WHY ARBONNE?

consumable products | marketplace demand | timing + trends | ability to leverage your time

Work Habits are Changing
Accounting for an estimated \$1.4 trillion of U.S. income in 2018, people are looking for ways to be their own boss¹

Social Businesses are Growing²
92% of consumers trust recommendations from people they know⁴ Social media helps expand how many people you can get to know³

Global Wellness is Booming⁵
This is a \$4.2 trillion industry that continues to grow⁵ People value clean skincare, wellbeing and weight management solutions.

¹gallup.com ²dsa.org ³medium.com ⁴business2community.com ⁵globalwellnessinstitute.com

SHARE, SELL, EARN

average annual earnings of arbonne independent consultants who had earnings in 2020

LEVEL	AVERAGE ANNUAL EARNINGS	TOP 50 AVERAGE	BOTTOM 50 AVERAGE	AVERAGE % AT LEVEL	AVERAGE TIME TO POSITION
NATIONAL VICE PRESIDENT	\$271,311	\$678,890	\$97,235	1%	58 months
REGIONAL VICE PRESIDENT	\$72,434	\$155,364	\$26,638	2%	38 months
AREA MANAGER	\$17,848	\$60,744	\$2,465	6%	21 months
DISTRICT MANAGER	\$3,724	\$23,045	\$85	25%	8 months
INDEPENDENT CONSULTANT	\$830	\$9,509	\$15	66%	n/a

Three ways to earn when you share + sell products:

Personal Sales Commissions
You sell products to Clients and Preferred Clients and earn commissions.

Overrides Commissions earned from your team's product sales to Clients and Preferred Clients.

Achiever Awards Earned at every level based on sales performance.

The U.S. Independent Consultant Earnings Statement 2020 is available at earnings.arbonne.com

For further details about the Arbonne SuccessPlan, speak to your Arbonne Independent Consultant, visit arbonne.com, or call Customer Service at 1.800.ARBONNE. The VP Success Award is available at the VP level; less than 2% of the AICs achieve this award.

Actual results will vary depending on individual effort, time, skills and resources. Arbonne makes no guarantees regarding earnings.

YOU DECIDE!

- 1 Connect**
meet + share
online or in-person
- 2 Save**
become a preferred client
20-30% off retail
product + shipping specials
- 3 Earn**
become an independent consultant
commissions, overrides + achiever awards
on personal + team sales

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