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$\mathbf{O}$	Level of Management	Consultant	District Manager	Area Manager	Regional Vice President	National Vice President
ARBONNE. WHAT YOU NEED TO DO	Qualification Requirements	Renewal fee of \$29 every year in your Anniversary Month	To enter qualification: Accumulate 1,000 PQV or 2,500 SuccessLine QV in a month To qualify: 6,000 SuccessLine QV over 1 month, 6,000 SuccessLine QV over 2 consecutive months, or 7,500 SuccessLine QV over 3 consecutive months with a minimum of 2,500 SuccessLine QV in the last month of the qualification period and a minimum of 1,000 PQV over the qualification period. QV will be accumulated over the entire qualification period. See SuccessPlan for further details.	24,000 QV over 2 months or 30,000 QV over 3 months with a minimum of 10,000 QV in the first and last month of the qualification period and a minimum of 2,500 Central District QV each month of the qualification period. Maximum of 10,000 QV can be counted from each 1st Generation, paid-as DM's SuccessLine — excluding volume from 1st Generation Districts' promoted-out Area Managers — during the qualification period. See SuccessPlan for further details.	96,000 QV over 2 months or 120,000 QV over 3 months with a minimum of 40,000 QV in the first and last month of the qualification period. Maximum of 40,000 QV can be counted from each 1st Generation, paid-as AM's SuccessLine — excluding volume from 1st Generation Areas' promoted-out Regional Vice Presidents — during the qualification period. See SuccessPlan for further details.	<b>384,000</b> QV over 2 months or <b>480,000</b> QV over 3 months with a minimum of <b>160,000</b> QV in the first and last month of the qualification period. Maximum of <b>160,000</b> QV can be counted from each 1st Generation, paid-as RVP's SuccessLine — excluding volume from 1st Generation Regions' promoted-out National Vice Presidents — during the qualification period. See SuccessPlan for further details.
	Commission	<b>35%</b> Clients <b>15%</b> Preferred Clients	<b>35%</b> Clients <b>15%</b> Preferred Clients	<b>35%</b> Clients <b>15%</b> Preferred Clients	<b>35%</b> Clients <b>15%</b> Preferred Clients	35% Clients 15% Preferred Clients
WHAT YOU GET	Override	6% on Override Volume from the sales of your personally sponsored Independent Consultants when you accumulate 500 PQV in the same month	<ul> <li>8% Central District</li> <li>8% 1st Generation</li> <li>2% 2nd Generation</li> <li>1% 3rd Generation</li> </ul>	District Overrides + 6% Central Area 6% 1st Generation 1% 2nd Generation 1% 3rd Generation	District & Area Overrides + 3% Central Region 3% 1st Generation 2% 2nd Generation 2% 3rd Generation	District, Area & Region Overrides + 1% Central Nation 1% 1st Generation 1% 2nd Generation 1% 3rd Generation 1% 4th Generation 1% 5th Generation 1% 6th Generation
WHAT YOU NEED TO CONTINUE DOING	Monthly Minimum Central QV Maintenance & PQV	500 PQV each month to receive your monthly override check	2,500 Central District QV 150 PQV each month to receive	10,000 Central Area QV 150 PQV each month	40,000 Central Region QV 150 PQV each month	160,000 Central Nation QV 150 PQV each month
			your monthly override check	to receive your monthly override check	to receive your monthly override check	to receive your monthly override check
	Manager Cash Bonus	Independent Consultant Cash Bonus when you personally sponsor a minimum of 2 new ICs and/or PCs, who each accumulate at least 150 PQV in their Start Month, and in the same month, you accumulate 150 PQV and 2,500 SuccessLine Qualifying Volume \$100	5,000 Central District QV and 5 New ICs/PCs, w/150+ PQV in their Start Month, in your Central District \$200	Receive the greater of the District Manager Cash Bonus or the <b>\$400</b> Area Manager Cash Bonus based on <b>20,000</b> Central Area QV and <b>10</b> New ICs/PCs w/150+ PQV each in their Start Month	Receive the greater of the District Manager Cash Bonus, Area Manager Cash Bonus, or the \$600 Vice President Cash Bonus based on 60,000 Central Region QV and 30 New ICs/ PCs w/150+ PQV each in their Start Month	Receive the greater of the District Manager Cash Bonus, Area Manager Cash Bonus, or the <b>\$600</b> Vice President Cash Bonus based on <b>60,000</b> Central Region QV and <b>30</b> New ICs/PCs w/150+ PQV each in their Start Month
EXTRAS YOU CAN EARN	Mercedes-Benz Cash Bonus	N/A	N/A	N/A	\$800: 40,000 Cent Region QV \$600: 35,000 Cent Region QV \$400: 30,000 Cent Region QV \$200: 25,000 Cent Region QV Receive the greater of the 4 bonuses. See SuccessPlan for further details.	\$1,000: 160,000 Cent Nation QV \$800: 140,000 Cent Nation QV \$600: 120,000 Cent Nation QV \$400: 100,000 Cent Nation QV Receive the greater of the 8 bonuses, RVP or NVP. See SuccessPlan for further details.

