

PROMOTION AND AWARD BOOSTERS

When you promote and grow through Arbonne's SuccessPlan, on top of your commissions and overrides, you'll also have the opportunity to earn exclusive perks and awards at each level. Our Promotion and Award Boosters incentive program rewards you for building a solid foundation of consistent and growing sales volume at each stage of the SuccessPlan.*

Talk to your upline and plan your path to success today!



NEW DISTRICT MANAGER OPPORTUNITIES

	ACHIEVE	EARN
SUCCESSPLAN	District Manager Promotion	All commissions and overrides for District Managers*
BOOST IT!	In your first 2 months as a District Manager: Achieve 2,500 Qualifying Volume in your Central District both months OR Promote a new District Manager from your Central District	DM Promotion Booster Pack: AgeWell Set + an exclusive Arbonne-branded water bottle
SUCCESSPLAN	DM Achiever Award Qualifications*	\$200 DM Achiever Award
BOOST IT!	DM Achiever Award Qualifications during any of the first 6 months as a District Manager	NEW Award Booster** \$100 Award Booster added to your \$200 DM Achiever Award = \$300

^{*}Please review the Arbonne SuccessPlan for full Qualification and Maintenance details and Benefits.

^{**}These incentives are only available for Independent Consultants promoting to these titles for the first time. Independent Consultants re-promoting to these titles or who have been reassigned to a title from a higher title are not eligible for these incentives.

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NEW AREA MANAGER OPPORTUNITIES

	ACHIEVE	EARN
SUCCESSPLAN	Area Manager Promotion	All commissions and overrides for Area Managers*
BOOST IT!	In your first 2 months as an Area Manager: Achieve 10,000 Qualifying Volume in your Central Area both months OR Promote a new Area Manager from your Central Area	AM Promotion Booster Pack: AgeWell Set + AgeWell Firming Neck Cream with 0.5% Bakuchiol + Arbonne _® Healthy Skin Within Skin Elixir + an exclusive Arbonne- branded tote bag set
SUCCESSPLAN	AM Achiever Award Qualifications*	\$400 AM Achiever Award
BOOST IT!	AM Achiever Award Qualifications during any of the first 6 months as an Area Manager	NEW Award Booster** \$200 Award Booster added to your \$400 AM Achiever Award = \$600

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NEW REGIONAL VICE PRESIDENT OPPORTUNITIES

	ACHIEVE	EARN
SUCCESSPLAN	Promote to Regional Vice President	All commissions and overrides for Regional Vice Presidents*
BOOST IT!	In your first 2 months as a Regional Vice President: Achieve 40,000 Qualifying Volume in your Central Region both months OR Promote a new Regional Vice President from your Central Region	NEW Promotion Booster** \$500 Award
SUCCESSPLAN	VP Achiever Award Qualifications*	\$600 VP Achiever Award
BOOST IT!	VP Achiever Award Qualifications during any of the first 6 months as a Regional Vice President	NEW Award Booster** \$300 Award Booster added to your \$600 VP Achiever Award = \$900

NEW NATIONAL VICE PRESIDENT OPPORTUNITIES

	ACHIEVE	EARN
SUCCESSPLAN	Promote to National Vice President	All commissions and overrides for National Vice Presidents*
BOOST IT!	In your first 2 months as a National Vice President: Achieve 160,000 Qualifying Volume in your Central Nation both months OR Promote a new National Vice President from your Central Nation	NEW Promotion Booster** \$1,000 Award
SUCCESSPLAN	VP Achiever Award Qualifications*	\$600 VP Achiever Award

Regional Vice Presidents and National Vice Presidents also have the opportunity to participate in the VP Success Award program as a benefit in the Arbonne SuccessPlan. For complete details on the Arbonne Compensation Plan, visit earnings.arbonne.com

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FAQ

Q. Who can receive the Promotion and Award Booster incentive rewards?

A. This is a global incentive for all countries. All Independent Consultants are eligible to receive these rewards when they promote to these titles for the first time and meet the qualification requirements. Independent Consultants will only be eligible to participate for new titles that they have not achieved in the past. This incentive is for first-time promotions only. Promotion Booster Packs for DM and AM levels and the New Promotion Booster for RVPs are available to first-time promotees from February 1, 2017, and on. Award Boosters are available to first-time promotees who are currently in their first six months. For example, if you promoted to DM for the first time as of November 1, 2016, you will earn the Award Booster any time you meet the qualifications through May 2017. Note that Independent Consultants must achieve a minimum of 150 Personal Qualifying Volume (PQV) during each month of qualification in order to receive these rewards.

Q. Who counts as a new District Manager from my District?

A. Any DM promoted out from your Central District within your first two months as DM will count. For example, if you promote to DM as of February 1, 2020, any DM you promote from your Central District, effective March 1 or April 1, 2020, will count. If you promote a new DM effective the same date as your DM promotion, that will not count. The same applies to all other levels.

Q. If I re-promote to a title I previously held in the past, can I earn the Promotion and Award Booster incentive rewards?

A. No, this program is for first-time promotions only. For example, if a District Manager is reassigned to an Independent Consultant title, they cannot earn this incentive for the District Manager Promotion Booster or Award Booster. However, they will be eligible for the incentive upon promotion to Area Manager and above because they have not previously held this title.

Q. How will I receive my Promotion Booster gifts?

A. After the reshuffle, when you place a product order to your default ship-to address or will call, your gifts will be included with your order.

Q. When I meet the qualifications for my title Achiever Award during my first 6 months at that title, when will I receive the Award Booster amount?

A. You will receive this award for each month that you achieve the title Achiever Award during your first 6 months at that title — that's up to 6 Award Booster payments! Award Booster amounts will be included in the commission/override payment for each month you qualified for the title Achiever Award. For example, if you promote to District Manager as of February 1, 2020, and then you qualify for the DM Achiever Award in March, you will receive your Award Booster in April, which is your payment for your March business.

Q. What happens to the Award Booster when I promote to another title during my first 6 months as a District Manager, Area Manager, or Regional Vice President?

A. When you promote to a new title, you become eligible only for the Award Booster applicable to your NEW title. Your previous title Award Booster is no longer applicable, granting you 6 new months to earn the Award Booster at your new title. For example: You promote to District Manager, and during your first 6 months as DM, you promote to Area Manager. You are now eligible to receive the \$200 Award Booster each month you qualify for the first 6 months after your AM promotion, in lieu of your previous DM reward.

- Q. If I finish qualification to promote to another title during my second month as a District Manager, Area Manager, or Regional Vice President, will I still get the Promotion Booster and/or Award Booster reward(s) for my current level if I achieve them that month?
- A. Yes. Your rewards are based on your title for the month you achieve the rewards, even if you promote as of the first of the following month. For example, if a District Manager promotes to Area Manager within their first two months of being District Manager, and they meet the qualifications for the Promotion Booster and Award Booster at the DM level, they will receive those rewards.
- Q. Where are the details for achieving Qualification and Maintenance for the SuccessPlan levels and title Achiever Awards?
- **A**. All these details are provided in the SuccessPlan, located on The Source.
- Q. Do the products that are awarded for earning the incentive have Qualifying Volume (QV)?
- A. No.
- Q. How can I track my progress for this incentive?
- **A.** Log in to arbonne.com, go to My Office, and view your Qualifying Volume for promotion and title Achiever Awards on your dashboard. There is no separate tracker. However, you can view a report in My Office > My Team > Promotion and Award Boosters.